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SEPTEMBER 2019

ACHIEVERS AWARDS DINNER 2020

NOW in its 18th year, Scottish Wholesale Achievers, organised by the Scottish Wholesale Association, continues to raise standards and reward outstanding performance across the food and drink wholesale industry in Scotland.

Our unique, independently judged, awards programme culminates in our prestigious awards dinner on Thursday 13th February 2020 at The Sheraton Grand, Edinburgh.

To book your ticket(s) please [CLICK HERE](#) to download the form and return to the SWA central hub.

If you have any questions, please contact us on 0131 556 8753.



WELCOME TO OUR NEW MEMBERS

WHOLESALE MEMBERS:



■ JON DOW DISTRIBUTION

We are specialist suppliers into the fast food market supplying frozen, chilled and ambient products to fish and chip shops, Chinese takeaways, kebab shops and coffee shops within an area covering the east and north-east of Scotland.

Unit 10 Orchard Loan, Orchardbank Ind Estate, Forfar, DD8 1TD. Tel: +44 (0)1307 465689

AFFILIATE MEMBERS:



■ SCOTTISH HYDROGEN AND FUEL CELL ASSOCIATION (SHFCA)

The Scottish Hydrogen and Fuel Cell Association (SHFCA) promotes and develops Scottish expertise in fuel cells and hydrogen technologies.

SHFCA brings together Scotland's specialised fuel cell companies, power generation companies, academic institutions, research and development bodies, energy consultants, Scottish Enterprise and local enterprise companies and councils with an interest in Hydrogen & Fuel Cells.

Energy Technology Centre, Rankine Avenue, Scottish Enterprise Technology Park, East Kilbride, G75 0QF. Tel: +44 (0)1355 593570

■ ECO STARS FLEET RECOGNITION SCHEME



ECO Stars Fleet Recognition Scheme is a free environmental accreditation, funded by local authorities and free for businesses that operate one or more commercial vehicles. Members range from companies running hundreds of vehicles such as Stobart Group, DHL, Batleys and Malcolm Group, right through to members operating just one van like our 100th member in Glasgow.

After an informal assessment you will receive a star rating on a scale of 0-5 and a bespoke "Road Map" which outlines our findings and contains tailor-made advice to help improve the efficiency of your fleet.

To find out more information or to join call 01344 770700 or email ecostars@trl.co.uk

SHFCA ANNUAL CONFERENCE

THE 11TH annual [SHFCA conference](#) takes place in Aberdeen on Wednesday 2nd October 2019 at DoubleTree Hilton Treetops Hotel, Aberdeen.

The one day conference on the theme of Delivering Scotland's Energy Transition and Net Zero Target will be preceded on Tuesday 1st October 2019 by our evening reception and conference dinner. SHFCA2019 will also be central to a series of Aberdeen Hydrogen Festival events taking place during the week.

The SHFCA2019 conference will bring together SHFCA members and invited expert speakers from Scotland, UK, Europe, and North America. The programme includes keynote speakers from the Scottish Government, Fuel Cells & Hydrogen Joint Undertaking, California Hydrogen Business Council, Ballard Power Systems, and Thuga Gas.

For more information or to book your ticket [CLICK HERE](#)

ROAD HAULAGE ASSOCIATION AUTUMN CONFERENCE

**Special SWA Member
rate £95+VAT**



THE RHA Autumn Conference will take place on Thursday 3rd October 2019 at the National Conference Centre in Birmingham.

Delegates who attend will be able to:

- Stay up to speed on the latest changes in compliance, regulation and enforcement that directly affect your business
- Talk to decision makers and industry experts
- Attend RHA Compliance Clinics
- Access RHA exhibition area featuring top industry suppliers
- Boost your Continuing Professional Development (CPD) hours

For more information on the agenda and to book, please [CLICK HERE](#)

LATEST TRAINING AND EVENTS

THE SWA central hub has been working hard on our Training Academy. Our latest training schedule has been put together as a result of our engagement with the membership. You asked, we delivered!

For further information on any of our training or to book please contact: Joanne@scottishwholesale.co.uk.

TRAINING:

COMMUNICATION SKILLS & GDPR FOR SALES, MARKETEERS & MIDDLE MANAGERS

25th September 2019:
Hilton, Glasgow. £50 per person

Back to basics, verbal communication and body language training skills. Combined with an update on GDPR compliance, relevant to those being targeted to attend the course.



EVENT: CCRS INSURANCE BROKERS & AXA INSURANCE: HOW TO BETTER MANAGE RISK WITHIN YOUR BUSINESS

10th October 2019: The Buchanan Suite. Grand Central Hotel, 99 Gordon St, Glasgow, G1 3SF. 9am – 12noon. £30 per person

Hosted by our insurance brokers and AXA, this event is designed to have our wholesale and supplier members mix in an informal networking session, while getting an update on the forthcoming difficulties faced by business in a hardening insurance market.

EVENT: SEAFOOD SCOTLAND: SEAFOOD – A NEW WHOLESALE OPPORTUNITY

29th October 2019: West Beer, Glasgow. 12noon – 4:30pm. >> FREE EVENT FOR ALL WHOLESALEERS

An informal lunch, workshop and networking event designed to bring together producers and wholesalers to understand the opportunities for buying, selling and distributing seafood within the Scottish wholesale industry. In essence we are jointly trying to debunk the myths surrounding seafood and have SWA members see it as a new business opportunity.

[>> Click here for booking details](#)



TRAINING: DIGITAL SKILLS WORKSHOP: HOSTED BY MAGUIRES AGENCY – AWARD WINNING ADVERTISING AGENCY

7th November 2019:
Maguires, 93-97 St George's Road, Glasgow.

Following on from our Online Media skills workshop last year, this Digital Skills workshop content has still to be finalised/ detailed.

TRAINING: LEADERSHIP & TEAM SKILLS: TRAINING COURSE

26th November 2019

Aimed at team leaders, supervisors and managers. We will help in diagnosing performance issues, coaching team members to achieve superior performance and developing and leading teams effectively.

**LOOK OUT FOR OUR BREXIT, DRS AND POLITICAL UPDATE
> COMING SOON**

CRISIS MANAGEMENT IN THE FOOD AND DRINK INDUSTRY

Tuesday 24th September 2019, 09:30am – 3:30pm
Grant Thornton, 110 Queen Street, Glasgow

Pricing:

Member: £300 Non-member: £375 (excluding VAT)

ARE YOU PREPARED FOR THE DIFFERENT STAGES OF HANDLING A CRISIS?

This event includes a real-time crisis simulation. It will help you learn from the experience of our experts and gain insight from a legal point of view, a manufacturer's perspective, the media and communications side of a crisis, and other aspects such as insurance and risk management.

[More information and registration is here.](#)

INTRODUCTION / REFRESHER TO ENVIRONMENTAL LAW

Wednesday 9th October 2019, 10:00am – 3.30pm
Macphie Limited, Glenbervie, Stonehaven

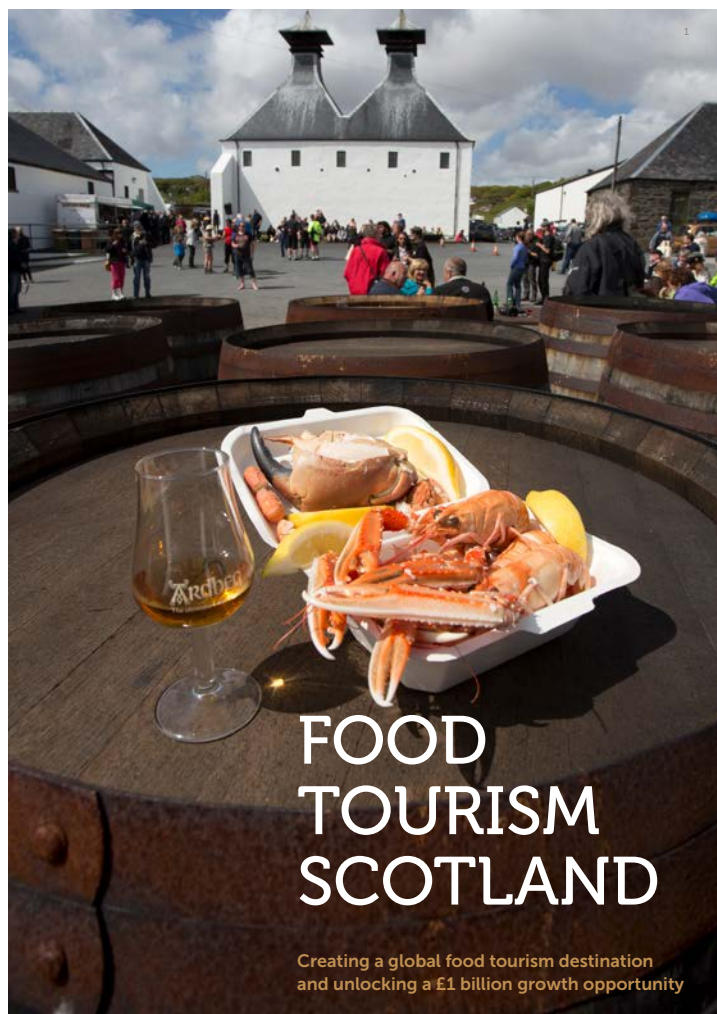
Pricing:

Member: £120 Non-member: £150 (excluding VAT)

A one-day course providing an awareness of all major environmental laws which typically impact food and drink manufacturers, how to effectively manage compliance, and an awareness of forthcoming changes to legislation including the implications of Brexit.

The differences between environmental law in Scotland and England will be explored which makes the course invaluable for companies with sites in both Scotland and England.

[Book Now.](#)



FOOD TOURISM SCOTLAND

Creating a global food tourism destination
and unlocking a £1 billion growth opportunity

NATIONAL FOOD TOURISM STRATEGY: DEFINING 'LOCAL & SCOTTISH' INDUSTRY WORKSHOP

Wednesday 30th October 2019

10:00 – 15:00 (lunch will be provided)

Forth Valley College, Drip Road, Stirling FK8 1SE

Objective: This is a structured workshop designed to assist in the creation of a definition(s) as to what is 'Local/Scottish' that can be put forward to the National Food Tourism Strategy Board for consideration. It is a definition(s) that takes into consideration all aspects of the supply chain and does not favour high-end/ specialists over mainstream end users and producers – but likewise does not devalue/undermine the quality proposition.

If you would like to discuss this event in more detail or to book your place please contact John Forteith directly on jforteith@gmail.com.

This is a Connect Local and National Food Tourism Strategy Board initiative. The Food Tourism Board is a collaborative partnership of leading Scottish food & drink and tourism organisations (which includes the SWA) in conjunction with, and supported by, the Scottish Government.

Booking closing date: 27th September 2019