



Dear Member,

To assist wholesalers, producers, suppliers and end-users, the Scottish Wholesale Association are trying to keep the wheels turning and keep members businesses open. We recognise that unfortunately foodservice wholesale is in decline but that there are still bills to pay and employees that we need to try and support. Through member feedback it was discussed that spare capacity, both in vehicles and personnel, within our membership could be re-distributed to other sectors/members and across the rest of the food and drink supply chain.

The tables in the excel attachment are purely to try and assist in matching requirements across the food and drink industry, including wholesale, manufacturing, convenience and multiple. Any company who would like to discuss the potential opportunity of sharing resources with other members please complete the basic information below. SWA will act as a conduit to helping each other through these very challenging times.

Please return these forms to both [colin@scottishwholesale.co.uk](mailto:colin@scottishwholesale.co.uk) and [joanne@scottishwholesale.co.uk](mailto:joanne@scottishwholesale.co.uk) who will help facilitate these relationships.

This idea has been tabled with MSPs and discussed across Scottish Government. Insurance providers are also looking favourably on this but businesses are advised to consult their own providers, with additional cover such as "Hire and Reward" being likely for those offering their delivery services to 3<sup>rd</sup> parties.

Please note that any commercials, including payment, insurance, terms & conditions etc are between the person/company offering the service and that of those receiving it. SWA take no responsibility or liability in those commercials or in recommending any service/business/member/personnel. SWA are only offering introductions and are not asking for/taking payments for this service.

Please do not hesitate to contact me with any questions or other ways we can assist our members or share resource.

Yours sincerely,

**Colin Smith**

**Chief Executive**

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